

CAREER OPPORTUNITY

AREA MANAGER – FEW REQUIRED

Job Description:

1. Manage daily operations of business teams within the assigned area.
2. Implement sales and marketing plans to achieve area targets.
3. Monitor team performance and provide coaching and feedback.
4. Build and maintain relationships with clients and key stakeholders.
5. Ensure compliance with company policies and procedures.
6. Analyze market trends and report findings to the Sub-Regional Manager.
7. Resolve customer issues and complaints promptly.

Job Specification:

- **Education:** Bachelor's degree in Business Administration or related field
- **Experience:** Minimum 8 years of experience in sales or management roles within the insurance industry.
- **Skills:** Strong leadership, communication, and organizational skills.
- **Certifications:** Relevant industry certifications are a plus.
- **Others:** Ability to travel within the area.

Candidates are required to send their detailed Curriculum Vitae (CV) and cover letter mentioning the post that s/he wants to apply for at career@sunlife.com.np. The closing date for the submission of application is on Shrawan 32, 2081.



सन नेपाल

लाइफ इन्स्योरेन्स कं. लि.

☎ : 9801234444

✉ : info@snlic.com

🌐 : sunlife.com.np

CAREER OPPORTUNITY

REGIONAL MANAGER – FEW REQUIRED

Job Description:

1. Develop & implement strategic plans to meet regional business targets.
2. Monitor & evaluate performance of marketing & sales teams within the region.
3. Establish & maintain strong relationships with key clients & stakeholders.
4. Provide training and development opportunities for team members.
5. Conduct regular market analysis to identify growth opportunities.
6. Ensure compliance with company policies and regulatory requirements.
7. Manage the regional budget and allocate resources effectively.
8. Collaborate with other regional managers to share best practices.
9. Oversee the resolution of customer complaints and issues.
10. Prepare & present regular reports on regional performance to senior management.

Job Specification:

- **Education:** Master's degree in Business Administration, Finance, or related field
- **Experience:** Minimum 15 years of experience in sales or management roles within the insurance industry.
- **Skills:** Strong leadership, excellent communication, strategic thinking, & analytical skills.
- **Certifications:** Relevant industry certifications are advantageous.
- **Others:** Ability to travel frequently within the region.

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CAREER OPPORTUNITY

SUB AREA MANAGER – FEW REQUIRED

Job Description:

1. Support the Area Manager in daily business operations.
2. Assist in implementing business strategies to meet targets.
3. Monitor sales & marketing team performance & provide support as needed.
4. Develop and maintain client relationships.
5. Ensure team compliance with company policies and procedures.
6. Conduct market research to identify sales opportunities.
7. Address and resolve customer complaints effectively.

Job Specification:

- **Education:** Bachelor's degree in Business Administration or related field
- **Experience:** Minimum 6 years of experience in sales roles within the insurance industry.
- **Skills:** Strong communication, interpersonal, and organizational skills.
- **Certifications:** Relevant industry certifications are beneficial.
- **Others:** Ability to travel within the sub-area.

Candidates are required to send their detailed Curriculum Vitae (CV) and cover letter mentioning the post that s/he wants to apply for at career@sunlife.com.np. The closing date for the submission of application is on Shrawan 32, 2081.



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CAREER OPPORTUNITY

SUB REGIONAL MANAGER – FEW REQUIRED

Job Description:

1. Assist the Regional Manager in developing & implementing business strategies.
2. Supervise and support area managers within the sub-region.
3. Track and analyze business performance data to ensure targets are met.
4. Foster relationships with clients and partners to drive business growth.
5. Conduct training sessions for new and existing sales staff.
6. Ensure adherence to company policies and industry regulations.
7. Manage sub-regional budgets and report on financial performance.
8. Address customer complaints and escalate issues as necessary.
9. Identify and develop new business opportunities within the sub-region.
10. Prepare & present sub-regional performance reports to the Regional Manager.

Job Specification:

- **Education:** Master's degree in Business Administration, Finance, or related field
- **Experience:** Minimum 10 years of experience in sales or management roles within the insurance industry.
- **Skills:** Leadership, Communication, problem-solving, & analytical skills.
- **Certifications:** Relevant industry certifications are advantageous.
- **Others:** Ability to travel within the sub-region.

Candidates are required to send their detailed Curriculum Vitae (CV) and cover letter mentioning the post that s/he wants to apply for at career@sunlife.com.np. The closing date for the submission of application is on Shrawan 32, 2081.



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